

## Weekly charter rates (EUR) 2021

### Charter Bases:

Athens | Lefkas | Corfu | Paros | Mykonos

Bareboat	Yachts in fleet	Build Year	Length (m)	Cab/WCs	3/4 – 24/4	24/4 – 29/5	29/5 – 26/6	26/6 - 24/7	24/7 – 21/8	21/8 – 25/9	25/9 – 9/10	9/10 – 23/10	23/10 – 13/11	Security deposit
Dufour 390GL	7	2019-21	11.94	3/3	1,790	2,290	2,490	3,290	3,690	3,290	2,790	1,990	1,790	2,000
Dufour 460GL	2	2018/19	14.15	4/4	2,490	3,190	3,990	4,790	4,990	4,790	3,990	3,390	2,290	3,000
Dufour 520GL	1	2018	15.20	5/3	2,690	3,690	4,990	5,790	6,490	5,990	4,990	3,690	2,690	3,000

Skipped	Yachts in fleet	Build Year	Length (m)	Cab/WCs	3/4 – 24/4	24/4 – 29/5	29/5 – 26/6	26/6 - 24/7	24/7 – 21/8	21/8 – 25/9	25/9 – 9/10	9/10 – 23/10	23/10 – 13/11	Security deposit
Dufour 48	3	2019/20	14.60	5+1/5+1	5,990	7,990	9,900	11,490	12,490	11,490	9,490	7,990	5,990	1,500

Crewed	Yachts in fleet	Build Year	Length (m)	Cab/WCs	3/4 – 24/4	24/4 – 29/5	29/5 – 26/6	26/6 - 24/7	24/7 – 21/8	21/8 – 25/9	25/9 – 9/10	9/10 – 23/10	23/10 – 13/11	Security deposit
Dufour 63	1	2018	19.20	2+1/2+1	16,990	16,990	16,990	19,990	21,500	19,990	16,990	16,990	16,990	N/A

### NEW FOR 2021:

SAXDOR motoryachts	Yachts in fleet	Build Year	Length (m)	Cab/WCs	3/4 – 24/4	24/4 – 29/5	29/5 – 26/6	26/6 - 24/7	24/7 – 21/8	21/8 – 25/9	25/9 – 9/10	9/10 – 23/10	23/10 – 13/11	Security deposit
SAXDOR 320	2	2021	10.00	1	TO BE ANNOUNCED									

All boats > 45ft are equipped with GENERATOR, A/C, WATER MAKER & BBQ



## Extras (EUR) 2021

### INCLUDED IN CHARTER RATE

Comfort equipment:  
Easy living equipment  
Mooring fees:

Dinghy & outboard engine, inverter  
Linen (1 set/per/w), shower towels (1 set/per/w), kitchen towel  
First and last night at the yacht's base

### OBLIGATORY EXTRAS

Charter Pack (fully fuelled outboard engine, gas for kitchen and BBQ, final cleaning):  
Charter Pack (in addition to above: 1 beach towel/ person, toiletries, 15GB wifi, 2 SUPs):  
Skipper (only for 48cats):  
Hostess (only for catamarans in Athens & Cyclades):  
Advance **Provisioning Allowance** (only when hostess is aboard):

EUR 150 for **D390**, EUR 200 for **D460**, EUR 250 for **D520** / booking  
EUR 300 / booking for **D48 catamaran**  
**Included in charter the price**  
EUR 1190 / week  
20% of the charter fee, minimum EUR 2000. Unspent amount is refunded.

### OPTIONAL

Entertainment pack (adds 2 Sea Scooters, available only for 48cats)  
Skipper (occupies a private berth)  
Hostess (occupies a private berth)  
Security deposit reduction by 50% (available only for skippered charters)  
SUPs  
Sea-scooters  
One way fee

EUR 200 / booking  
EUR 1330 / week  
EUR 1190 / week  
EUR 300 / booking  
EUR 150 / week  
EUR 200 / week - upon confirmation of availability  
Upon request

### SECURITY DEPOSIT

Security deposit is refundable; payable by credit card (VISA or MASTER) upon embarkation.

## Terms

### GENERAL

Prices include 12% VAT and are subject to change without notice in case of VAT increase.

Charters commence at 17:00 on date of embarkation date and end at 09:00 on disembarkation date.

All yachts must return to the marina by 1800 the day before disembarkation and check out.

The crew's provisioning (IN ALL CASES) is the charterer's responsibility. In case of cash payments, € 30 / day per crew member is appropriate.

The crew's *tip or gratuity* is customarily 10-15% of the charter fee, however, is at the charterer's kind discretion.

This pricelist was issued on **20.11.2020** and is valid until replaced by a newer version. Prior notification of changes is not required.

### EARLY BOOKING DISCOUNT & PAYMENT TERMS

15% Early booking is valid up to 31/1/2021

25% deposit payment on confirmation

25% second payment the latest by 1/3/2021

50% balance payment 45 days prior to charter commencement

### PAYMENTS

Deposit payment of 25% upon booking confirmation\*

Second payment of 25% on March 1st

Balance payment of 50% no later than 45 days prior to embarkation date\*

Extras are payable upon embarkation by cash unless otherwise indicated on booking confirmation and / or boarding pass

\*In case of agency, the payments are calculated on the net prices as these are indicated on the proforma charter invoice

### CANCELATION POLICY

Cancellation 121 days or more prior to departure:

EUR 300 cancellation fee

Cancellation 46 to 120 days prior to departure:

30% of the charter fee\*\*

Cancellation 1 to 45 days prior to departure:

100% of the charter fee\*\*

\*\*If they yacht is rebooked under the same or similar terms, we will offer a full refund

### COVID-19 POLICY

For 2021 our COVID-19 policy accommodates rebooking if 14 days or less prior to the commencement of the charter, one or more of the following conditions apply:

- i) The government of Greece would prevent the charterer from travelling to Greece, to the agreed port of embarkation, and relocation of the yacht to a nearby suitable alternative location is not possible;
- ii) The government of Greece would prevent the yacht from departing from the agreed port of embarkation in Greece, and relocation of the yacht to a nearby suitable alternative location is not possible;
- iii) The country of the charterer's residence has outright banned travel to Greece;

**NOTE:** Travel advisories (not outright bans), workplace restrictions (due to nature of work or otherwise), or any personal issues do not constitute a valid reason for cancellation under the COVID-19 policy. Travel arrangements and personal conditions remain solely the responsibility of the charterer.